



JSP Corporation
Engineered Plastic Foams

Information Meeting

FY3/14 Performance

JSP Corporation

1. FY3/14 Summary of Business Operations
2. FY3/15 Outlook
3. FY3/14 Supplementary Financial Information

Summary of Business Operations

FY3/14

JSP Corporation
Engineered Plastic Foams

(Million yen)

Item	FY3/13 Results	FY3/14 Forecast (Announced Oct. 30, 2013)	FY3/14 Results	YoY Comparison	vs. Forecast
Net sales	96,038	109,500	112,128	117%	102%
Operating income	4,575	6,300	5,909	129%	94%
Ordinary income	4,927	6,400	6,509	132%	102%
Net income	3,324	4,200	4,404	132%	105%

- The yen kept low ¥98.0/US\$ ¥130.6/€ (FY3/13: ¥80.1/US\$ ¥103.5/€)
- Slow recovery in Japan due partly to temporarily higher demand for consumer durables prior to the April 2014 consumption tax hike
- Automobile sales increased in North and South America
- European debt issues improved and automobile sales recovered in the second half
- Continuation of strong growth in sales of automobiles and home appliances in Asia
- Persistently high raw materials and fuel prices

Extrusion Business

FY3/14

JSP Corporation
Engineered Plastic Foams

(Million yen)

Item	FY3/13 Results	FY3/14 Results	YoY Comparison
Net sales	35,148	39,614	113%
Operating income	2,386	1,926	81%

Higher sales of thermal insulation materials Mirafoam™, but lower demand for Miramat™ because of the sluggishness in the home appliances market

- Sales of Miramat™ (industrial packaging material) decreased due to lower demand for large digital TVs
- Sales of Caplon™ (industrial packaging material) increased due to a development of new application despite the lower demand in the home appliances market
- Sales of P-Board™ (industrial packaging material) increased due to higher demand for applications used in smartphones and tablets
- Sales of Miraplank™ (cushioning material for cargo transported by trucks) increased due to an increase in distribution volume
- Sales of Styrene Paper™ (food packaging materials) increased due to strong demand and an increase in sales of new grade products
- Sales of Miraboard™ (advertising displays and folding boxes) increased in response to the substantial demand for large appliances as people made purchases before the April consumption tax hike in Japan
- Sales of Mirafoam™ (home insulation material) increased as consumers in Japan rushed to make purchases before the April consumption tax hike in Japan

Bead Business

FY3/14

JSP Corporation
Engineered Plastic Foams

(Million yen)

Item	FY3/13 Results	FY3/14 Results	YoY Comparison
Net sales	55,447	67,034	121%
Operating income	2,688	4,545	169%

EPP: Higher sales and profits because of growth in sales volume (up 6%) and the weaker yen
EPS: Price revision resulted in higher sales

- P-Block™/ARPRO™, a cushioning material for automotive parts and home appliances

Japan: Sales increased due to the increase use of mini-vehicle parts, and higher demand of the insulation and cushioning material for prefabricated bathroom units

North America: Sales increased due to strong automobile sales and widening in the range of new applications

South America: Sales increased due to strong automobile sales

Europe: Sales increased due to the effect of a weaker yen

Asia: Sales increased due to a continuation of strong growth in sales of automobiles and home appliances

- For Styrodia™, used for fish boxes and as a cushioning material for home appliances and a home insulation material

Sales volume was unchanged, but sales increased due to price revisions to reflect the higher cost of raw materials and fuel

Other

FY3/14

JSP Corporation
Engineered Plastic Foams

(Million yen)

Item	FY3/13 Results	FY3/14 Results	YoY Comparison
Net sales	5,442	5,479	101%
Operating income	1	-32	-

Sales increased as consumers rush to make purchases before the April consumption tax hike in Japan, but sales decreased resulting from the end of energy-efficient home appliances subsidies in China

- General packaging materials in Japan
Sales increased in response to the substantial demand for large appliances as people made purchases before the April consumption tax hike in Japan.
- General packaging materials in China
Sales decreased because of the end of subsidies for the purchases of energy-efficient home appliances.

1. FY3/14 Summary of Business Operations
- 2. FY3/15 Outlook**
3. FY3/14 Supplementary Financial Information

FY3/15 Outlook

FY3/15 Outlook

JSP Corporation
Engineered Plastic Foams

(Million yen)

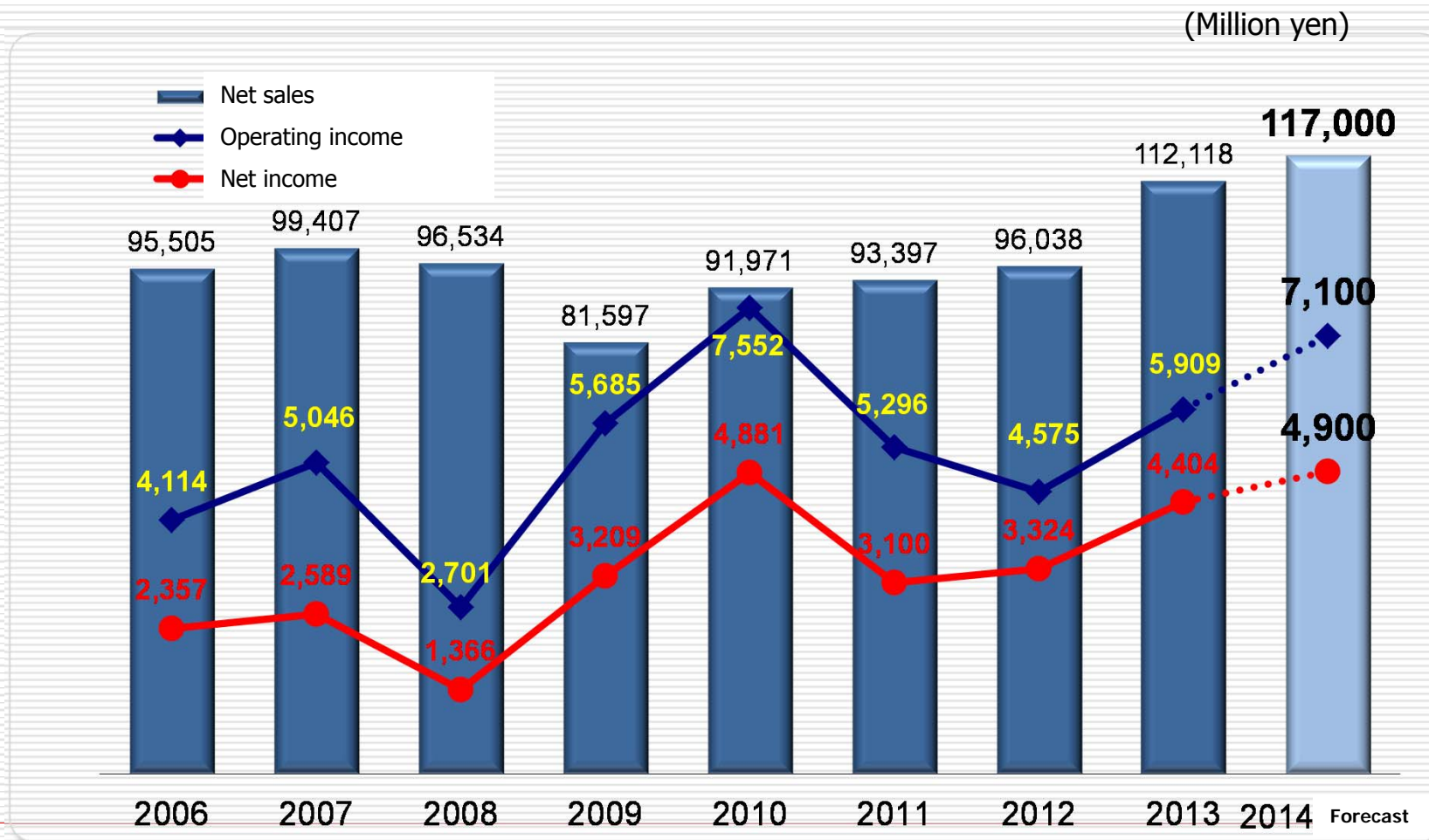
Item	FY3/14 Results	FY3/15 Forecast	YoY Comparison
Net sales	112,128	117,000	104%
Operating income	5,909	7,100	120%
Ordinary income	6,509	7,200	111%
Net income	4,404	4,900	111%

- The yen kept low ¥100/US\$ ¥130/€ (FY3/14: ¥98.0/US\$ ¥130.6/€)
- Japan: Positive factors include, (1) Export-oriented industries are recovering due to the weaker yen; (2) demand associated with earthquake reconstruction; (3) higher demand for home insulation material; and (4) an increase in public-works expenditures to prepare for the Tokyo Olympics.
- North America: Automobile sales is expected to recover to the level before the Lehman Shock of around 16 million units.
- Europe: Economic recovery is foreseen as the impact of the financial crisis ends.
- Asia: Strong economic growth is expected to continue and automobile sales in China will surpass 24 million units.
- Persistently high raw materials and fuel prices as in the previous fiscal year.

Results of Operations

FY3/15 Outlook

JSP Corporation
Engineered Plastic Foams



Extrusion Business

FY3/15 Outlook

JSP Corporation
Engineered Plastic Foams

(Million yen)

Item	FY3/14 Results	FY3/15 Forecast	YoY Comparison
Net sales	39,614	40,285	102%
Operating income	1,926	2,039	106%

Greater sales of Styrene Paper™, measures to differentiate Miramat™ generated demand, higher sales of thermal insulation materials Mirafoam™



Greater sales of Styrene Paper™

Sales volume up 11%

- Growth in sales of new grade products



Miramat™

Product differentiation and new sources of demand

Held sales volume steady

- Differentiation in growing market sectors (smartphones and tablets)
- Maintained sales volume by targeting new markets



Mirafoam™

Higher sales of thermal insulation products

No change in sales volume

- Tighter legal requirements for thermal insulation in Japan
- Ongoing demand associated with earthquake recovery
- An increase in public-works expenditures to prepare for the Tokyo Olympics

Mirafoam™ Λ, a high-performance, next-generation insulation material

JSP is investing in production facilities and aiming for higher sales as the 2020 enactment in Japan of mandatory revised energy conservation standards for new buildings approaches.

超高性能な断熱性
熱伝導率0.022W/m·K(23℃)を実現。
吸水性が低く安定した性能を発揮します。

高断熱のメカニズム

気泡膜の新技術による
輻射熱の抑制・ガスバリア性UP

+

気泡形状による
熱伝導の抑制効果

↓

超高断熱化の実現

ミラフォームΛ(ラムダ)の気泡写真

熱が気泡膜を透過するイメージ

環境・健康・安全対策
ノンフロン・ノンホルムアルデヒド・4VOC基準に適合。

優れた機械物性
ミラフォーム同様 曲げ強度(靱性)に高い性能を発揮。

▶規格

厚さ(mm)	25・30・40・50・55
幅(mm)	910
長さ(mm)	1820
表面状態・色	カットボード・シルバー



- High-performance thermal insulation
Thermal conductivity is 0.022W/m K
Stable characteristics due to minimal moisture absorption
- For the environment, good health and safety
Same properties as ordinary Mirafoam™ (CFC-free, formaldehyde-free, 4 VOC standard compliance)
- Outstanding mechanical properties
Highly resistant to bending

Bead Business

FY3/15 Outlook

JSP Corporation
Engineered Plastic Foams

(Million yen)

Item	FY3/14 Results	FY3/15 Forecast	YoY Comparison
Net sales	67,034	68,934	103%
Operating income	4,545	5,728	126%

Higher P-Block™/ARPRO™ sales and profits and improvement in Styrodia™ profits



P-Block™/ARPRO™

Sales and profits up due to strong automobile sales and widening in the range of new applications

Sales volume up 4%

- Operations started at the Kitakyushu Factory in Japan in April
- Operations to be started at the Chongqing Factory in China in October
- Increased output capacity in North America, Czech Republic and China



Styrodia™

Forecast profits to increase due to price revisions and cost cutting

No change in sales volume

- Plan on increasing sales of functional EPS
- Focusing on sales in the civil engineering sector
- Aiming for more cost reductions

Bead Business

FY3/15 Outlook

JSP Corporation
Engineered Plastic Foams

Started P-Block™/ARPRO™ production at the Kitakyushu Factory in Japan in April 2014



- Location: Sonekitamachi, Kokura-minami Ward, Kita-kyushu City, Fukuoka, Japan (Industrial park at the former site of the Kitakyushu Airport)
- Land area: About 34,800 sq.m. Building: About 3,900 sq.m.
- Output capacity: About 4,800 tons annually
- Investment: About ¥2,050 million

Bead Business

FY3/15 Outlook

JSP Corporation
Engineered Plastic Foams

Operations to be started in October 2014 at the Chongqing Factory in China, which performs two-stage foaming for P-Block™/ARPRO™



Strengthen the supply system of beads for cushioning and packaging materials used in automotive parts and consumer electronics



Overview of the Chongqing Factory

- Location: City of Chongqing, China (Airport Industrial Park, Zone A)
- Land area: 2,193 sq.m.
- Output capacity: Two-stage foamed products 1,080 tons annually

A new market for P-Block™/ARPRO™, which has outstanding energy-absorption properties



Tsunami life boat

P-Block™/ARPRO™ is used as a cushioning material

This prototype life boat is about 8 meters long and has a height and width of about 3 meters. The hull is made of reinforced plastic and is wrapped in P-Block™/ARPRO™, a foamed resin material that absorbs energy.

There are 25 seats with safety belts and storage space under the floor holds a one-week supply of food and water.

Wall Block

FY3/15 Outlook

JSP Corporation
Engineered Plastic Foams

Wall Block is a lightweight slope stabilizing product consisting of EPS blocks with a concrete slope protection wall

NETIS QS - 040024-V

Conventional method



H-section steel + Wall material

Wall Block method



Wall Block is a technology that can be compared with NETIS designs

No H-section steel

- Light: About one-fourth the weight of conventional concrete panels
- Economical: Cuts construction cost by up to about 30% compared with the conventional H-section steel + wall material method
- Faster: Construction time is about 15% shorter than with the H-section steel + wall material method
- Reliable: Recognized in 2011 as a technology comparable with the NETIS QS-040024V design

Firefighting pump fuel tanks in Europe incorporate Gas-sossy



- Light: Fuel tanks weigh about 40% less than conventional metal fuel tanks
- Performance: Meets the ECE R34 European standard for automobile fuel tanks

Contents

FY3/14 Supplementary
Financial Information
JSP Corporation
Engineered Plastic Foams

1. FY3/14 Summary of Business Operations
2. FY3/15 Outlook
3. FY3/14 Supplementary Financial Information

Results of Operation

FY3/14 Supplementary
Financial Information
JSP Corporation
Engineered Plastic Foams

(Million yen, percentages in parentheses represent year-on-year changes)

	Net sales	Operating income	Ordinary income	Net income
FY3/14	112,128 (16.8%)	5,909 (29.2%)	6,509 (32.1%)	4,404 (32.5%)
FY3/13	96,038 (2.8%)	4,575 (-13.6%)	4,927 (-11.0%)	3,324 (7.2%)

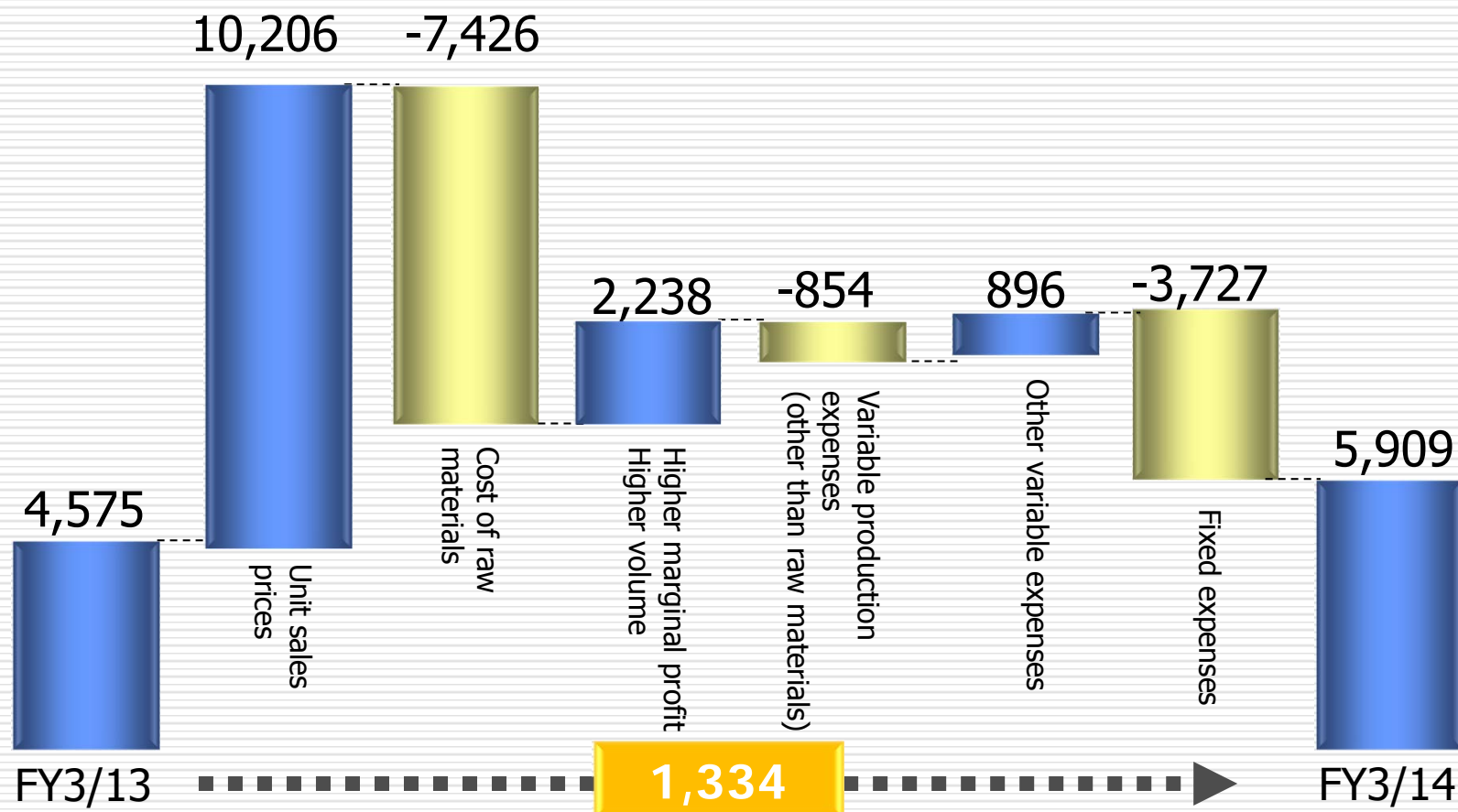
Comprehensive income: FY3/14: 10,462 million yen (+153.7%) FY3/13: 6,808 million yen (+253.8%)

	Net income per share (Yen)	Return on equity	Ordinary income to total assets	Operating income to net sales
FY3/14	147.73	8.2%	6.4%	5.3%
FY3/13	111.49	7.0%	5.3%	4.8%

Components of Change in Operating Income

FY3/14 Supplementary
Financial Information
JSP Corporation
Engineered Plastic Foams

(Million yen)



Components of Change in Operating Income

FY3/14 Supplementary
Financial Information
JSP Corporation
Engineered Plastic Foams

Non-operating Income/Expenses (Million yen)

Account	FY3/13	FY3/14
Interest income	209	209
Foreign exchange gains	-	250
Amortization of negative goodwill	120	-
Reversal of allowance for doubtful accounts	108	3
Other	361	475
Total non-operating income	798	937
Interest expenses	201	219
Foreign exchange losses	91	-
Equity in losses of affiliates	56	-
Other	95	116
Total non-operating expenses	445	336

Extraordinary Income/Loss (Million yen)

Account	FY3/13	FY3/14
Gain on sales of non-current assets	19	55
Gain on sales of investment securities	18	66
Other	7	-
Total extraordinary income	44	122
Loss on retirement of non-current assets	55	60
Loss on sales of non-current assets	8	34
Impairment loss	110	-
Office transfer expenses	15	-
Provision for surcharges	27	-
Other	4	-
Total extraordinary losses	219	95

Financial Position

FY3/14 Supplementary
Financial Information
JSP Corporation
Engineered Plastic Foams

	Total assets (Million yen)	Net assets (Million yen)	Shareholders' equity ratio	Net assets per share (Yen)
As of Mar. 31, 2014	108,420	62,375	53.4%	1,940.48
As of Mar. 31, 2013	95,565	53,431	52.2%	1,671.55

Reference: Shareholders' equity: As of Mar. 31, 2014: 57,853 million yen As of Mar. 31, 2013: 49,838 million yen

Balance Sheet

FY3/14 Supplementary
Financial Information
JSP Corporation
Engineered Plastic Foams

(Million yen)

Category	Account	As of Mar. 31, 2013	As of Mar. 31, 2014	Change
Assets	Current assets	52,883	59,255	6,372
	Non-current assets	42,682	49,164	6,482
	Total assets	95,565	108,420	12,855
Liabilities	Current liabilities	31,251	32,404	1,153
	Non-current liabilities	10,881	13,639	2,758
Net assets	Shareholders' equity	55,272	58,780	3,508
	Accumulated other comprehensive income	-5,434	-926	4,508
	Minority interests	3,593	4,522	929
	Total liabilities and net assets	95,565	108,420	12,855

Net Assets

FY3/14 Supplementary
Financial Information
JSP Corporation
Engineered Plastic Foams

(Million yen)

Account	As of Mar. 31, 2013	As of Mar. 31, 2014	Change
Capital stock	10,128	10,128	-
Capital surplus	13,405	13,405	-
Retained earnings	33,111	36,621	3,510
Treasury shares	-1,372	-1,374	-2
Total shareholders' equity	55,272	58,780	3,508
Valuation difference on available-for-sale securities	139	179	40
Foreign currency translation adjustment	-5,573	-596	4,977
Remeasurements of defined benefit plans	-	-509	-509
Accumulated other comprehensive income	-5,434	-926	4,508
Minority interests	3,593	4,522	929
Total net assets	53,431	62,375	8,944

Cash Flows

Capital expenditures, depreciation, R&D expenses

FY3/14 Supplementary
Financial Information

JSP Corporation
Engineered Plastic Foams

Cash flows

(Million yen)

	Cash flow from operating activities	Cash flow from investing activities	Cash flow from financing activities	Cash and cash equivalents
FY3/14	7,200	-8,430	190	6,972
FY3/13	7,522	-5,783	-1,160	7,015

Capital expenditures, depreciation, R&D expenses

(Million yen)

	Capital expenditures	Depreciation	R&D expenses
FY3/14	8,735	4,865	2,015
FY3/13	6,215	4,390	1,933

(Capital expenditures are on a cash basis.)

JSP Corporation

Engineered Plastic Foams

Cautionary statement with respect to forecasts

Forecasts are based on all the information currently available,
and the actual results may differ due to various factors.

Inquiries: Tel +81(3)-6212-6306
Investor Relations Department