

First Half Results for the Fiscal Year Ending March 31, 2025 (FY3/25)

A Global Company for A Global Society

November 15, 2024 JSP Corporation



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section **1**H FY3/25 Summary of Business Operations and FY3/25 Outlook (Overall)

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Product price revisions are expected to struggle to keep up with the rise in fixed costs, including costs for labor and production equipment maintenance.

5.6%

4.8%

Forecast

Continuous efforts shall be made to reduce costs and revise product prices in response to rising fixed costs, including costs for labor and production equipment maintenance.

Dubai crude oil

one year earlier due to improved unit

sales price by product price revisions.





ROE is expected to be 5.4% as forecast at the beginning of FY3/25. It is expected to fall below one year earlier when extraordinary income was recorded. Shareholders' equity ratio is expected to rise due to an increase in retained earnings and other factors, though interest-bearing debt is expected to remain the same level as one year earlier. The basic shareholder return policy is changed in FY3/25 to return more earnings to shareholders. Annual dividend forecast of 80 yen per share as forecast at the beginning of FY3/25.

Summary of Business Operations (1H FY3/25 Results)



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(Million yen)	1H FY3/24 Results	1H FY3/25 Forecast (Announced Apr. 30)	1H FY3/25 Results		oY parison	vs. Fore	ecast
Net sales	66,432	72,000	71,388	•	7.5%	•	0.9%
Operating profit	3,247	3,300	3,204	•	1.3%	•	2.9%
Ordinary profit	3,617	3,500	3,544	•	2.0%	•	1.3%
Profit attributable to owners of parent	2,795	2,600	2,576	•	7.8%	•	0.9%
Dividend per share	25 yen (Interim)	40 yen (Interim)	40 yen (Interim)	•	15 yen	_	

	1H FY3/24	1H FY3/25	
Dubai crude oil (US\$/BI)	82	82	•
JPY/USD	136.5	154.1	
JPY/EUR	147.9	166.1	•

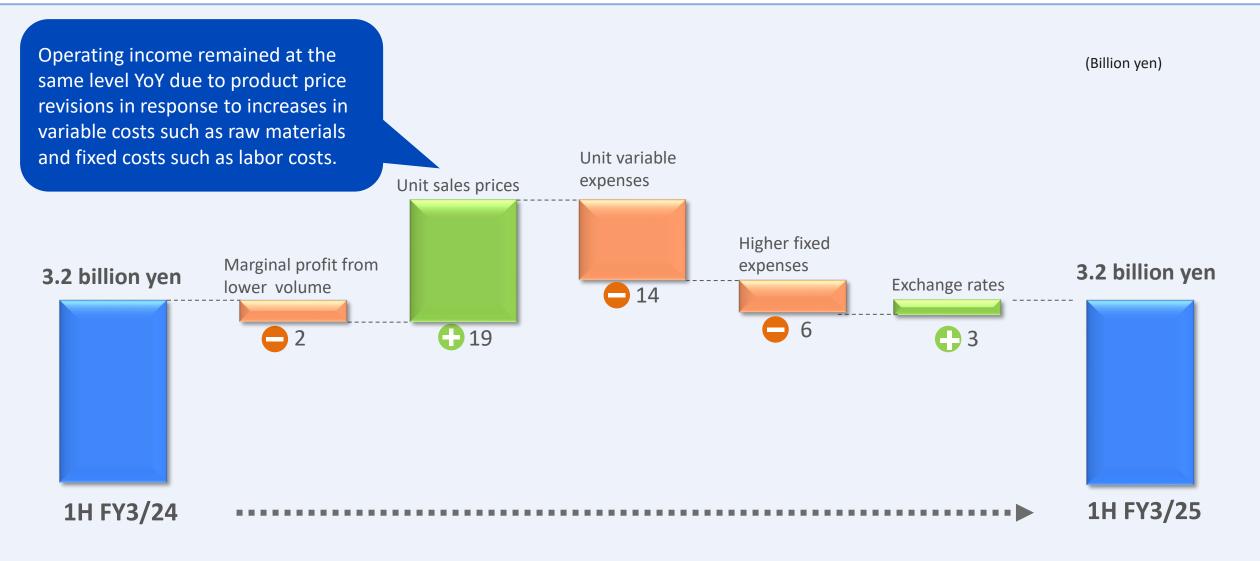
- Overseas: The global economy remained uncertain due to the prolonged war in Ukraine, growing tensions regarding the escalation of conflict in the Middle East, the impact of monetary policies in Europe and the United States, and the influence of the Chinese economy.
- Japan: There was a modest upturn of the economy backed primarily by an improvement in the employment and income environment and advances in the normalization of social and economic activities, although there were concerns regarding inflation, fluctuations in financial and capital markets and risk of downturn in overseas economies.

Net sales: Sales increased 7.5 % YoY mainly due to product price revisions.

Operating profit: Operating profit decreased 1.3% YoY due to lower sales volume of value-added products.

1H FY3/25 Summary of Business Operations and FY3/25 Outlook (Overall)

Components of Change in Operating Profit (1H Comparison)



Summary of Business Operations (FY3/25 Outlook)



(Million yen)	FY3/24 Results	FY3/25 Initial Forecast (Announced Apr. 30)	FY3/25 Outlook		oY Darison	vs. Forecast
Net sales	135,051	146,000	146,000	•	8.1%	-
Operating profit	7,563	7,000	7,000	•	7.5%	-
Ordinary profit	8,127	7,400	7,400	•	9.0%	-
Profit attributable to owners of parent	6,391	5,300	5,300	•	17.1%	-
Dividend per share	65 yen (Annual)	80 yen (Annual)*	80 yen (Annual)*	•	15 yen*	-

	FY3/24 Results	1H FY3/25 Results	2H FY3/25 Forecast	FY3/25 Outlook	
Dubai crude oil (US\$/BI)	82	82	74	78	
JPY/USD	141.2	154.1	146	150	
JPY/EUR	153.2	166.1	162	164	

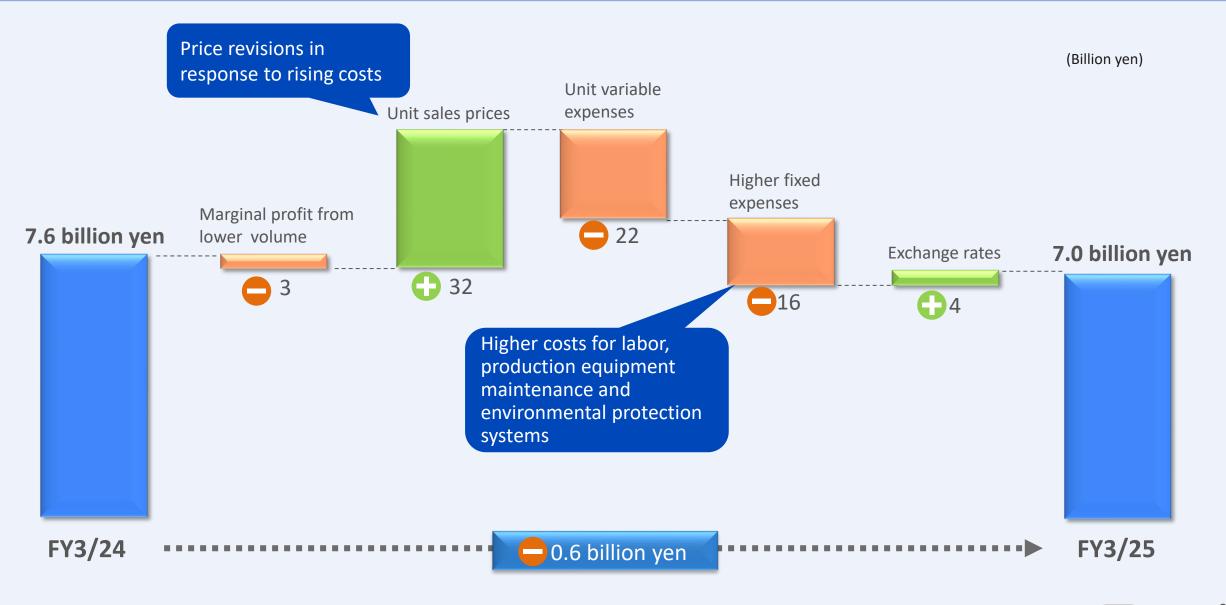
Global economy outlook for 2H FY3/25: The outlook remains uncertain from 1H FY3/25.
Forecast no change in the cost of energy from the current level.

- Net sales: Sales are expected to increase by 8.1% YoY mainly due to product price revisions.
- Operating profit: Operating profit is expected to decrease by 7.5% YoY due to the rise in for labor and production equipment maintenance, etc., though continuous efforts shall be made to reduce costs and revise product prices.
 - Dividend: Annual dividend per share (forecast): 80 yen

(Interim dividend 40 yen, estimated year-end dividend 40 yen)

Components of Change in Operating Profit (Full Year YoY Comparison)







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Extrusion Business (1H FY3/25 Results)



(Million yen)	1H FY3/24 Results	1H FY3/25 Results	YoY Comparison	
Net sales	23,694	23,934	1 .0%	
Operating profit	1,040	805	22.4%	* C

- Sales increased from one year earlier mainly due to product price revisions. although sales volume remained at the same level.
- Operating profit decreased due to a decline in sales volume of value-added products.

*Beginning in FY3/25, the Other category of segment information is combined with the Extrusion Business due to the similar characteristics of personnel and resources used in this category and in the Extrusion Business.

Food packaging materials and food containers





STYRENPAPER

- **MIRABOARD**
- Sales increased due to higher sales volume in the food tray category, while sales volume for MIRABOARD remained at the same level.

Industrial packaging materials



MIRAMAT **CAPLON P-BOARD**

Sales decreased due to lower sales volume of value-added products and general-purpose products.

Home insulation materials and civil engineering materials



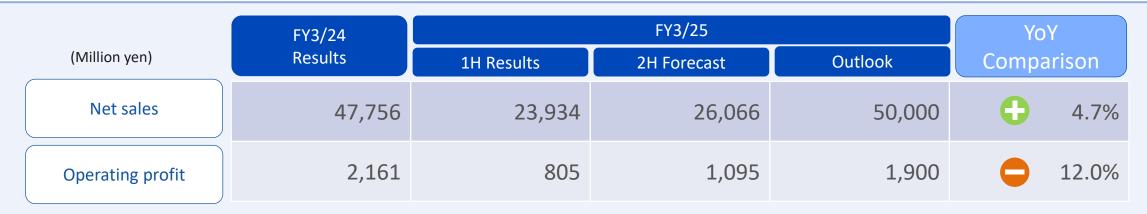
MIRAFOAM

J-WALLBLOCK

Sales decreased due to lower sales volume of materials for civil engineering, although sales volume of materials in the building and home construction sectors increased.

Extrusion Business (FY3/25 Outlook)





Higher sales are expected due to product price revisions. Operating profit is expected to decrease due to lower sales volume of value-added products.



the similar characteristics of personnel and resources used in this category and in the Extrusion Business.

Information for FY3/24 has been restated based on this combination of Other and the Extrusion Business.

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1H FY3/25 Summary of Business Operations and FY3/25 Outlook (Business Segment)

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Bead Business (1H FY3/25 Results)

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(Million ye	n)	1H FY3/24 Results	1H FY3/25 Results	YoY Comparison	•
Net sales		42,738	47,454	11.0%	•
Operating pr	ofit	2,779	2,960	6.5%	

- Sales increased from one year earlier mainly due to product price revisions, though sales volumes remained at the same level.
- Operating profit increased due to higher sales and cost reductions, despite the impact of the higher cost of labor.

A cushioning material for automotive parts and home appliances, and sports shoes

Expandable polystyrene



 Sales volume remained at the same level from one year earlier as lower demand in the automotive sectors offset strong demand in the non-automotive sectors.

• Sales increased mainly due to product price revisions.

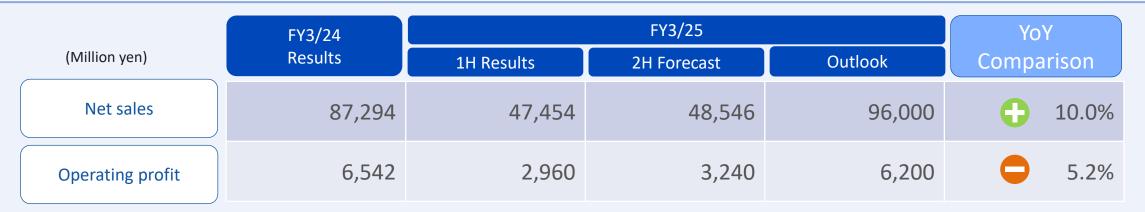




 Sales decreased due to lower sales volume resulting from lower demand for these products in the fisheries and agriculture sectors.

Bead Business (FY3/25 Outlook)





Higher sales are expected due to product price revisions. Operating profit is expected to decrease due to lower demand in Europe.

A cushioning material for automotive parts and home appliances, and sports shoes

Expandable polystyrene



- Sales volume of ARPRO are expected to remain steady.
- In Europe, sales volume are expected to decrease due to the lower demand in the HVAC applications.
- In China and in Taiwan, sales volume in the packaging materials sector are expected to increase.





• For expandable polystyrene bead products, we expect lower sales volume because of weak demand in the fisheries and agriculture sectors.

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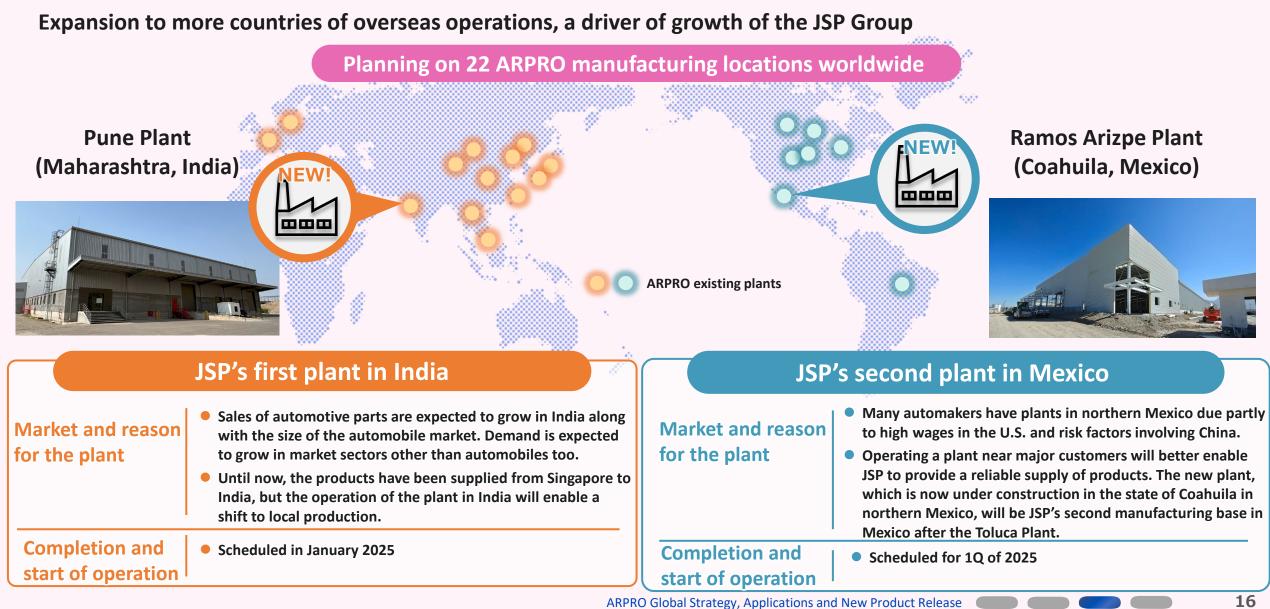
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ARPRO Global Strategy





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ARPRO Automotive Parts Applications



ARPRO for automotive parts are increasingly being adopted on a global scale.

Japan

Manufacturer: Nissan Model: PATROL/ARMADA **INFINITI QX80** Application: Toolbox, front and rear bumper Release date: September 2024



(66,000 cars expected to be sold per year)

Mexico

Manufacturer: Stellantis Model: JEEP CHEROKEE Application: Rear seat Release date: November 2024



(Expected to sell 150,000 cars expected to be sold per year)

USA

Manufacturer: VOLVO Model: EX90 Application: Rear seat, bumper, luggage spacer Release date: June 2024 (60,000 cars expected to be sold per year)



China

Manufacture: Xpeng Model: MONA M03 Application: Side skirt Release date: September 2024



(Over 50,000 cars reserved to be sold, and 600,000 cars expected to be sold per year)

indicates the country of production. Country ©2024 JSP Corporation

ARPRO Expansion of HVAC Applications in Europe

ARPRO is used in a wide range of HVAC^{*1} applications in Europe, as structural components of heat pumps, hot water tanks, and heat exchange ventilation systems.

ARPRO

- > Improves heat efficiency due to **thermal insulation** properties.
- Allows integrated molding with other materials such as steel frames, reduces the number of parts and simplifies assembly process by taking advantage of the properties of **durability and toughness.**
- Makes maintenance work easier by light weight properties.
- > Attention to design allows for use in external parts.

ARPRO sales are expected to increase in the future as the European Commission's REPowerEU to reduce dependence on Russian fossil fuels includes a plan to double the installation rate of heat pumps by 2030^{*2}.



Heat exchange ventilation system





Heat pump

Hot water heater Hot water tank

* 1 HVAC: Heating, ventilation, and air conditioning systems

* 2 Source: https://ec.europa.eu/commission/presscorner/detail/en/ip_22_3131

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New Product Release

Environmentally responsible product

MIRAMAT ACE-Bio

Released in January 2024 Main application: packaging materials A product with biomass material has been added to the MIRAMAT series.

Features

- Contains at least 25% biomass polyethylene, reducing the use of petroleum resources.
- Reduces the usage of resin by approx. 30%.
- Physical properties are equivalent to those of conventional MIRAMAT.
- Reduces CO₂ emissions by more than 50%* compared to conventional MIRAMAT.



*The calculations were made using IDEA Ver. 3.3. The calculation range is limited to our manufacturing process and does not include the period after shipment from our company.

Environmentally responsible product

L-BLOCK ACE RE

Released in October 2024 Main application: packaging materials

A recycled product that contains more than 30% of L-BLOCK used in the market.

Features

- Comprehensive solution proposals from product sales to collection are possible.
- Iong-lasting anti-static performance.
- Sufficient anti-static performance even with repeated use or in low humidity conditions.
- The quality and physical properties are equivalent to those of the conventional L-BLOCK -E Grey.

Aiming to expand sales fields

Conductive MIRAMAT

Released in July 2024 Main application: packaging materials

A product with conductive properties has been added to the MIRAMAT series.

Features

- Achieved a surface specific resistance of 10⁶ Ω or less by adding carbon black to the raw materials.
- Conductive properties that dissipate static electricity instantly.
- Our unique technology prevents color transfer and staining to items being packaged by reducing the amount of carbon dust.



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Results of Operations



(Million yen)	1H FY3/24	1H FY3/25		1H FY3/24	1H FY3/25
Net sales	66,432	71,388	Net income per share	93.80 yen	98.33 yen
Operating profit	3,247	3,204	Operating profit to net sales	4.9%	4.5%
Ordinary profit	3,617	3,544			
Profit attributable to owners of parent	2,795	2,576	Major yen exchange ra	1H FY3/24	1H FY3/25
Comprehensive income	7,748	8,652	JPY/USD	136.5	154.1
			JPY/EUR	147.9	166.1

Non-operating Income/Expenses & Extraordinary Income/Loss

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(Million yen) Non-operating Income/Expenses	1H FY3/24	1H FY3/25	Extraordinary Income/Loss 1H FY3/24 1H FY3/25
Interest income	198	298	Gain on sales of non-current assets 11 52
Foreign exchange gains	-	13	Gain on recovery of money transfer _ 8
Share of profit of entities accounted for using equity method	19	5	Securitar substraintyTotal extraordinary income1161
Gain on valuation of derivatives	112	-	Loss on sales of non-current assets77
Other	174	202	Loss on retirement of non-current 21 55 assets
Total non-operating income	504	520	Total extraordinary losses2863
Interest expenses	86	100	
Foreign exchange losses	24	-	
Loss on valuation of derivatives	-	52	
Other	23	27	
Total non-operating expenses	134	180	

Financial Position

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(Million yen)	FY3/24	1H FY3/25	Change
Total assets	151,605	157,466	+5,860
Net assets	100,069	107,672	+7,602
Net interest-bearing debt	5,307	7,526	+2,219
Shareholders' equity	95,281	102,522	+7,241
Net D/E ratio	0.05	0.07	
Shareholders' equity ratio	62.8%	65.1%	+2.3 points
Net assets per share	3,635.60 yen	3,911.94 yen	

Major yen exc	change rates	As of Dec. 31, 2023	As of Jun. 30, 2024
	JPY/USD	141.8	161.0
	JPY/EUR	157.0	172.3

Balance Sheet



(Million yen)		As of Mar. 31, 2024	As of Sep. 30, 2024	Change
	Current assets	78,155	79,708	+1,553
Assets	Non-current assets	73,449	77,757	+4,307
	Total assets	151,605	157,466	+5,860
	Current liabilities	35,765	33,379	△2,386
Liabilities	Non-current liabilities	15,770	16,414	+643
	Total liabilities	51,536	49,793	△1,742
	Shareholders' equity	85,688	87,216	+1,528
Net assets	Accumulated other comprehensive income	9,593	15,306	+5,713
Net assets	Non-controlling interests	4,788	5,149	+361
	Total net assets	100,069	107,672	+7,602
Total	liabilities and net assets	151,605	157,466	+5,860

Net Assets



(Million yen)		As of Mar. 31, 2024	As of Sep. 30, 2024	Change
Shareholders' equity	Capital stock	10,128	10,128	-
	Capital surplus	13,405	13,405	-
	Retained earnings	69,523	71,051	+1,528
	Treasury shares	△7,369	△7,369	-
	Total	85,688	87,216	+1,528
	Valuation difference on available-for-sale securities	608	803	+195
Accumulated other	Foreign currency translation adjustment	8,029	13,606	+5,576
comprehensive income	Remeasurements of defined benefit plans	954	896	△58
	Total	9,593	15,306	+5,713
Non-controlling inter	ests	4,788	5,149	+361
Total net assets		100,069	107,672	5,860

Cash Flows, Capital Expenditures, Depreciation, R&D Expenses



Capital Expenditures, Depreciation, R&D Expenses

	1H FY3/24	1H FY3/25
Capital expenditures	3,261	4,011
Depreciation	3,642	3,902
R&D expenses	1,148	1,270

Note: Capital expenditures are on a cash basis.

Cautionary statement with respect to forward-looking statements

Forecasts of future performance in this report are based on assumptions judged to be valid and information currently available to JSP. Actual results may differ significantly from these forecasts for a number of factors.



As a global supplier of high-quality materials and products, we are dedicated to being a company that plays a vital role in society by being a source of innovations for customers and consumers, meeting the expectations of shareholders and the public, and providing jobs and careers that are stimulating and satisfying for everyone at the JSP Group.

